# AMEL20 INDUSTRIAL ECONOMICS & MANAGEMENT

#### **UNIT-1 NATURE AND SIGNIFICANCE OF ECONOMICS**

Science, Engineering and Technology and their relationship with economics development, appropriate technology for development countries

### **UNIT-2 DEMAND AND SUPPLY ANALYSIS**

Elasticity, Competition, Monopoly, Oligopoly, Monopolistic competition, Price Discrimination, Equilibrium of firm.

#### **UNIT-3 FUNCTION OF MONEY**

Supply and Demand for money, Inflation, Black Money.

# **UNIT-4 FUNCTIONS OF COMMERCIAL BANK**

Multiple credit creation, banking systems in India.

# UNIT-5 CENTRAL BANKING hartered Engineer India

Functions of Central Banking, monetary policy.

# **UNIT-6 SOURCES OF PUBLIC REVENUE**

Principles of taxation, Direct and Indirect taxes, reform of tax system.

# UNIT-7 THEORY OF INTERNATIONAL TRADE

Balance of trade and payment, Theory of protection, Exchange control, Devaluation.

# UNIT-8 NEW ECONOMICS POLICY

Liberalization, Extending, Privatization, Globalization, Market- Friendly state, Export led growth.

# UNIT-9 CAUSES OF UNDERDEVELOPMENT

Determinants of economic development, stages of economics growth, Strategy of development, Critical minimum effort strategy.

# **UNIT-10 MANAGEMENT FUNCTIONS**

Developments of management thought, Contribution of F.W. Taylor, Henri Fayol, Elton-Mayo, and System Approach to Management.

# UNIT-11 NATURE OF PLANNING

Decision making process, MBO.

#### **UNIT-12 ORGANIZATION**

Line and Staff relationships, Decentralization of delegation of authority.

# **UNIT-13 COMMUNICATION PROCESS**

AMIIE ELECTRICAL ENGG SYLLABUS

Media Channels and barriers to effective communication.

#### **UNIT-14 THEORY OF MOTIVATION**

Maslow, Herzberg and McGregor Theory of motivation, McClelland's achievement theory.

#### **UNIT-15 Production Management**

Production Planning and control, inventory control, quality control, total quality management.

#### **UNIT-16 PROJECT MANAGEMENT**

Project Development life cycle, project feasibility, CPM, PERT.

# UNIT-17 COST ACCOUNTING AND FINANCE

Techniques of Financial Control, Financial Statements Financial Ratios, Break-even analysis, Budgeting and budgetary control.

#### **UNIT-18 MARKETING FUNCTIONS**

Management of Sales and advertising, marketing research.

#### UNIT-19 HUMAN RESOURCE MANAGEMENT:

Functions, Selection, Training.

#### UNIT-20 ENGINEERING ECONOMICS

Investment Decisions, Payback time.

#### **Reference books:**

- 1. Industrial Economics and Management Principles by Dr. Rajan Mishra
- 2. The Theory of Industrial Organization by Tirole J
- 3. Industrial Organization Theory and Applications by Oz Shy